

SAP WORLD TOUR 09 meets 3rd *SAPience.be* TECHNOLOGY DAY

Fast track implementation

Performance Management for strategic and unified reporting



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SAP Lounge, Vilvoorde
June 3-4, 2009



Agenda



1. Introduction

1.1. Les Villas de Ganshoren

1.2. Taurus-i



2. Fast Track implementation

2.1. What does Fast Track mean?

2.2. Project scope

2.3. Timelines

2.4. Budget

3. Lessons learned



Founded in 1920, the company's focus was on renting low cost housing

Villas de Ganshoren is now a public real estate services company approved by the Housing Corporation of the Brussels Region (SLRB)

Some figures:

- 1300 social housings, located in Ganshoren
- headcount of 39: 12 employees, 17 technicians, 8 supervisors and 2 stewards
- turnover: +5 mln €

Small company, but professionally managed, with a strong focus on added value in everything we do.

Figures: founded in 2004, 30 consultants, offices in Antwerp, Liège and Eindhoven

Core business: Performance Management seen from a business point of view, with expert knowledge and no-nonsense mentality

Our offering

- Vision & Strategy
- Performance Management
- Implementation (BW/BI, BO, BPS, IP, BPC, Portals, CRM Analytics, SSM, Spend Analytics, ...)
- Off site functional maintenance
- Project and change management

Our approach: fixed price projects, time & material projects (with or without full project responsibility) and long term maintenance SLA's



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What does Fast Track mean?



Limited time

Limited budget

Industry specific & standard solution

Step-by-step approach

Scalable



Preparation:

- Install BO XI 3.1
- Implement Content Management Server (CMS) for central management of the applications

Analysis:

- Analysis for developing a common template
- Define the common template (80/20 rule)

Implementation:

- Implement BO Universes
- Develop Web-Intelligence reports
- Implement Translation Manager (multi language support)
- Create Xcelsius dashboards

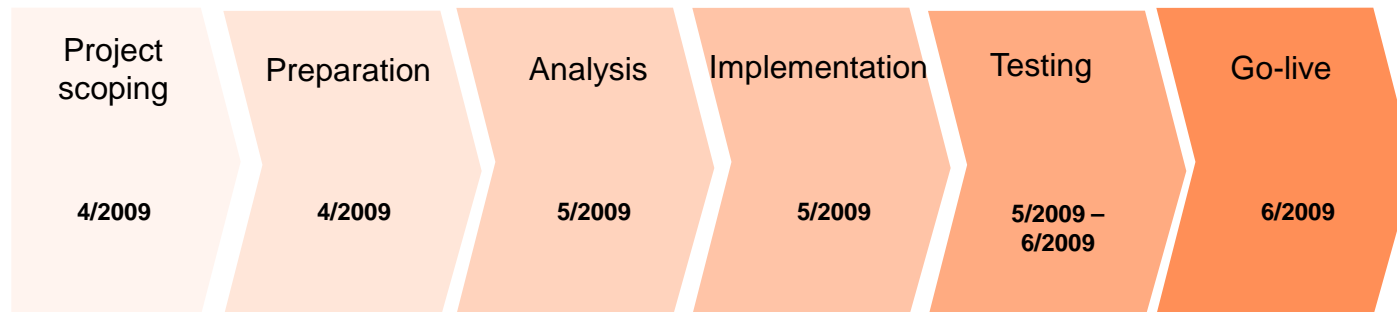
Go-live:

- Roll out to 9 social housing companies
- Train the end-users

Total throughput time: > 3 months

Actual time spent: 20 days

Development off site



Licenses: 7.000 € plus 22% maintenance (BOE, Webl, Live Office, Xcelsius)

Installation: 1.000 €

Implementation: 6.000 €

Training: 1.000 €

Total: 15.000 € (maintenance not included)

ROI: estimated at 220% per year (5 year amortization)

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Fast Track is budget friendly

Stick to standards

Train your (key)users

Big project scope by involving similar companies in 1 project

Don't run before you can walk

Thank you!

